

# ZIONS BANK<sup>®</sup>

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March 18, 2004

Jennifer J. Johnson, Secretary  
Board of Governors of the Federal Reserve System  
20th Street and Constitution Avenue, NW  
Washington, DC 200551

RE: Proposed Revisions to the Community Reinvestment Act Regulations

Dear Jennifer:

I am writing to support the federal bank regulatory agencies' (Agencies) proposal to enlarge the number of banks and saving associations that will be examined under the small institution Community Reinvestment Act (CRA) examination. The Agencies propose to increase the asset threshold from \$250 million to \$500 million and to eliminate any consideration of whether the small institution is owned by a holding company. This proposal is clearly a major step towards an appropriate implementation of the Community Reinvestment Act and should greatly reduce regulatory burden on those institutions newly made eligible for the small institution examination, and I strongly support both of them.

When the CRA regulations were rewritten in 1995, the banking industry recommended that community banks of at least \$500 million be eligible for a less burdensome small institution examination. The most significant improvement in the new regulations was the addition of that small institution CRA examination, which actually did what the Act required: had examiners, during their examination of the bank, look at the bank's loans and assess whether the bank was helping to meet the credit needs of the bank's entire community. It imposed no investment requirement on small banks, since the Act is about credit not investment. It added no data reporting requirements on small banks, fulfilling the promise of the Act's sponsor, Senator Proxmire, that there would be no additional paperwork or recordkeeping burden on banks if the Act passed. And it created a simple, understandable assessment test of the bank's record of providing credit in its community: the test considers the institution's loan-to-deposit ratio; the percentage of loans in its assessment areas; its record of lending to borrowers of different income levels and businesses and farms of different sizes; the geographic distribution of its loans; and its record of taking action, if warranted, in response to written complaints about its performance in helping to meet credit needs in its assessment areas.

Since then, the regulatory burden on small banks has **only grown larger, including** massive new reporting requirements under **HMDA**, the **USA Patriot Act** and the **privacy** provisions of the **Gramm-Leach-Bliley Act**. But the nature of **community banks** has **not changed**. When a **community bank** must comply **with the requirements** of the large institution CRA examination, the costs to **and** burdens on **that community bank** increase dramatically. **In** looking at my bank, converting **to** the large institution examination requires, among other **things**, that **we** devote additional **stafftime** to documenting services and investments, which **we** currently do not do, **and** begin to geocode all of our loans that might have CRA value. **This** imposes a dramatically higher regulatory burden that drains both **money** and personnel away **from** helping **to** meet the credit needs of the institution's community.

I believe that it **is as true** today as it was in 1995, and **in 1977** when Congress enacted CRA, that **a community bank** meets the credit needs of its community **if** it makes a certain amount of loans relative to deposits taken. **A community bank** is typically non-complex; it **takes** deposits and **makes** loans. **Its** business activities are usually **focused on small, defined** geographic **areas where the bank** is known in **the community**. The **small** institution examination accurately captures **the information necessary** for examiners to assess whether **a community bank** is helping to meet the credit **needs** of its community, and **nothing more** is required to satisfy the Act.

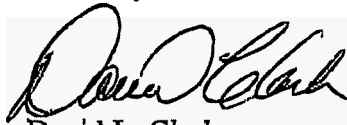
As the Agencies state **in their proposal**, raising **the** small institution CRA examination threshold to \$500 **makes numerically more community** banks eligible. However, in reality raising the asset threshold to \$500 million **and eliminating** the holding company limitation **would** retain the percentage of **industry** assets subject to the large retail institution test. It would decline only slightly, from a little **more than** 90% to a little less than 90%. That decline, though slight, **would** more closely align the current distribution of assets between **small and large banks** with the distribution that was anticipated, when **the Agencies** adopted **the** definition of "small institution." **Thus**, the Agencies, in revising **the CRA** regulation, are redly just preserving the *status quo* of **the** regulation, which **has** been altered by a drastic decline in the number of **banks**, inflation and an enormous increase in the size of large banks. I believe that **the Agencies** need to provide greater relief to community **banks** than just preserve **the status quo** of **this** regulation.

While the small institution test was **the** most significant improvement of the revised CRA, it was wrong to limit its application to only banks **below** \$250 million **in assets**, depriving **many community** banks from any regulatory relief. **Currently**, a bank with more **than** \$250 million in assets faces **significantly** more requirements that substantially increase regulatory burdens without consistently producing additional benefits as contemplated by the **Community Reinvestment Act**. **In** today's banking market, even a \$500 million bank often **has** only a handful of branches. I recommend **raising the** asset threshold for the small institution examination to at least \$1 billion. **Raising the limit to** \$1 billion **is** appropriate for two reasons. **First**, keeping the focus of small institutions on lending, which **the small institution** examination does, would be entirely consistent **with** the purpose of the Community Reinvestment Act, which is to ensure that the Agencies evaluate **how** banks **help** to meet the credit needs of the communities they serve.

Second, **raising the limit** to \$1 billion will **have only** a small effect on *the* amount of **total industry** assets covered under **the** more comprehensive large bank test. **According to the Agencies' own findings, raising the limit from \$250 to \$500 million would reduce total industry assets covered by the large bank test by less than one percent.** According to December 31, 2003, Call Report **data, raising the limit to \$1 billion will reduce the amount of assets** subject to the much more burdensome **large institution test by only 4%** (to about **85%**). Yet, the additional relief provided would, **again, be substantial, reducing the compliance burden on more than 500 additional banks and savings associations** (compared to a \$500 million limit). Accordingly, I urge the Agencies to **raise the limit to at least \$1 billion, providing significant regulatory relief while, to quote the Agencies in the proposal, not diminishing "in any way the obligation of all insured depository institutions subject to CRA to help meet the credit needs of their communities. Instead, the changes are meant only to address the regulatory burden associated with evaluating institutions under CRA."**

In conclusion, I **strongly support** increasing the **asset-size** of banks eligible for the small bank streamlined CRA examination process as a vitally important **step in** revising and improving **the CRA regulations and in reducing regulatory burden.** I also **support eliminating the separate holding company qualification for the small institution examination, since it places small community banks that are part of a larger holding company at a disadvantage to their peers and has no legal basis in the Act.** While community banks, of course, still **will be examined under CRA for their record of helping to meet the credit needs of their communities, this change will eliminate some of the most problematic and burdensome elements of the current CRA regulation from community banks that are drowning in regulatory red-tape.**

Sincerely,



David L. Clark  
So. Utah Regional President  
Zions Bank